



August 26, 2009

Dear Indiana Schools,

Recently, you should have received information about the Indiana Department of Administration (DOA) and Indiana Department of Education (DOE) partnering to coordinate an IT hardware demand aggregation bulk purchase for schools and local units of government. Over the past few weeks we have been finalizing the details with our supplier and are now ready to move forward with the purchase. Some significant improvements have been made since then. A few software items have been added to what is available to purchase. Also, the discount off list price is now at 38 percent, with the possibility of even deeper discounts depending on the total volume quantities. In addition, a 2 percent rebate on hardware and 1½ percent rebate on software on your total purchase will be given back to any locality from the state, after the purchase.

As a reminder, this purchase is available to any Indiana local unit of government who wants to participate. There is a focus on schools because of the stimulus money some of them will be receiving. Under Indiana Code 5-22 all local public entities in the state are eligible to purchase off of state contracts.

We encourage you to see what is available to purchase. Even if you do not use the state's contract, if our prices can be used to negotiate more favorable prices with a local vendor, we consider that a win because the goal of saving Indiana taxpayers money would be achieved.

**To participate, you must be a registered OneIndiana user.** To obtain your free OneIndiana license (up to 3 free licenses per entity) simply go to <http://www.oneindiana.net> and register in the upper right-hand corner.

**DOA and DOE will be hosting two webinars on September 1 at 10:00 am EDT and September 2 at 3:30 pm EDT** to explain the demand aggregation bulk purchase along with the updated information, and answer any questions you may have. Each webinar will contain the same information. **To join a webinar, go to [www.dimdim.com](http://www.dimdim.com) and click join meeting, then enter DDRS for the meeting room and then your first and last name.** The meeting should be open approximately 30 minutes before the start time. Please understand that seating is limited to the first 100 people for each meeting.

**Following the webinars, there will be a communication sent through OneIndiana to all registered users the week of September 7** notifying them that the IT demand aggregation bulk purchase is open and available for you to look into and respond to what is available.

Sincerely,

Dr. John B. Keller  
Assistant Director of Information Systems